Introduction

This tutorial will show you how you can take advantage of the JVZoo Network and their Payments & Affiliates system, while integrating with your DELAVO so you can easily **collect** the buyers information, **protect** your products access and **deliver** your products through a standard DELAVO Delivery Page to which you can still **add** whatever you could normally add to a DELAVO "thank you" page - even access to membership/s, digital downloads, points, instructions, etc.

For the sake of our examples, a real case study is used of a Product/Package already setup in our DELAVO for an active subscription based membership offer in JVZoo through which we grant customers with access to a membership and also create an account to a third-party script (Brotherhoods.)

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This file should be delivered only by www.DELAVO.com/wiki If you obtained this file elsewhere do report it at <u>abuses@delavo.com</u>

Inside DELAVO: Add the JVZoo secret key

Login to your JVZoo account and click on "My account" from the navigation menu in the Seller's dashboard - or simply click on this link: <u>https://www.jvzoo.com/myaccount</u>

Scroll down the page and you will find your "JVZIPN Secret Key."

Then login to your DELAVO, select Profile/Merchant settings and insert the JVZoo secret key (1).

Write down the URL underneath (2) because you will need it when setting up your product in JVZoo.

Be sure to save the changes (3).

	Integration settings
JVZoo secret key [?]	IPN URL to setup in JVZoo: http://u
	Save 3

Inside DELAVO: Add a payment option

The addition of the payment option operates like a filter in DELAVO's internal mechanics. Through the final set up DELAVO will be eventually getting "signals" both from JVZoo & Paypal, for example when the order is placed, when the subscription is cancelled, etc. The addition of the JVZoo-specific payment option and its selection inside the Product's record in DELAVO will just "flag" the product in DELAVO's database and tell DELAVO to consider the product when it's standing by a signal by JVZoo/Paypal.

Adding a JVZoo-specific Payment option is easy:

Select Profile/Payment Options (1,) then select "Paypal Website Payments" (2) from the drop down menu and click on the "Add" (3) button.

Contunue with the next step.

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MODE	PROFILE		CUSTOMERS	AFFILIATES	USERS	TOOLS
	PAYMENT	OPTIONS	;			6
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Inside DELAVO: Adding your Paypal address

You can insert any title in "Title" (1), then add your Paypal email address in "Settings" (2) and be sure to check the box "Accept forwarded IPNs" - and save the changes.

EDITING PAYMEN	T OPTION		
	Save Delete Return without changes		
Туре	Paypal Website Payments		
* Title	Paypal via JVZOO 1		
Settings	Paypal merchant e-mail		
External IPN	Accept forwarded IPNs [?] 3 IPN Forwarding URL [?]: http://use-sell.com/2/action/. WSO Key Generation URL [?]: http://use-sell.com/2	no need to use any of these links but this is the one you noted already - which you will	
	JVZoo Key Generation URL [?]: http://use-sell.com/2/	use when setting up a product in JVZoo	
	NB! If you need to provide Delavo deliverables (memberships etc) to the user, you need to create a product in Delavo with the same title as the external product title		
How to	How to set up		
Subscription mode	External subscriptions (managed by the payment site) [?]		
	4 Save Delete Return without changes		

Inside DELAVO: Add a Product

Below you will find the setup of the real membership at www.TurboSyndicate.com which is a Paypal subscription based access. This is exactly how the Product has been setup in our DELAVO. The blurred sections have not been used at all.

What you need to remember: what you will type in the Product's "Title" (1) must the **the EXACT SAME title** you will use BOTH as the Package's title inside DELAVO (see the next step) and ALSO as the product's title inside JVZoo.

As you can see a recurring payment plan has been setup (2), the JVZoo-specific Payment Option has been selected (3) and for the delivery we used Instructions (4) and two membership attached (5). The first membership adds an account to our Brotherhoods' system and the second membership is used as a "flag" inside DELAVO; for example in the future we can broadcast a message to members of that specific membership. Since DELAVO deactivates memberships automatically upon the cancellation/expiration/refund of the Paypal subscription using an active membership as a "flag" inside DELAVO allows you to contact the right customers.

Save the changes when done. (6)

Click here to view the full screenshot.

JVZoo Integration with DELAVO

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In specific about the Delivery section

As you will see in the next pages in this tutorial, the customer will eventually reach a DELAVO "thank you" page. As it happens with any product inside DELAVO we can deliver almost any and all options offered inside the Product's "Digital delivery" section with a couple exceptions only.

Hence we can deliver Instructions (1), **digital downloads** (3), **access** to memberships (4), Privileges (5), Questionnaires (6), accounts in 3rd party scripts (7), coupons (8), we can add points to the customer's DELAVO account (9) and also add Insignia to the customer.

In regard to One Time Offers (2) we can do indeed present an OTO in the thank you page BUT you are suggested NOT to use DELAVO's OTO/s if you offer commissions via JVZoo for the main Product, because since JVZoo is used for payments & commissios, you should better use ONLY JVZoo's order links and buttons. In simple words, **you won't want your JVZoo affiliates to miss the commission of the OTO's product that is driven by DELAVO.**

What you can do instead is to create another Product/Package in DELAVO for the OTO and create another product inside JVZoo, hence controlling the OTO via JVZoo and directing the customers after the sale to the OTO's sales letter - where you'd have placed the OTO's JVZoo order button too. *More on this can be found below where we explain how to edit the product inside JVZoo.*

	Digital delivery			
	Thank you for your order!			
(1)	If this is your first order with our DELAVO system please do the following:			
	 Go at http://use-sell.com/2 Use the password reminder facility to retrieve your password. Insert the email address you used when purchasing this product. 			
Instructions	That's it.			
	With your email address as the username and your password you can then login at $\ensuremath{\bigtriangledown}$			
	B Z U 🖇 🖩 🖩 🖩 Styles 🔹 Format 🔹 Font fam. Font size.			
One Time Offer(s)	■ × # 2			
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Membership(s)	http://www.Brotherhoods.com/enter/TurboSyndicate (http://www.turbocustomers.com/turbosyndicate/ (#17			
Privilege(s)				
Affiliate Program(s)				
Questionnaires				
Account in 3rd-party script(s)				
Coupons				
Points	9			
Subscribe to a Follow-up list	►×₽			
Subscribe to a Lesson series				
Insignia				

Inside DELAVO: Add a Package

Once you create the Product inside DELAVO you just need to create a Package and give THE EXACT SAME TITLE as the Product's title (1) and then save the changes.

Click here to view the full screenshot.

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	Package data
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	Forms
Order form	Override default form click here to edit the form
	Save Dunlicate Delete Return without changes

In specific about Package's autoresponders

As you may have noticed already you may not attach a "Follow-up series" or a "Lesson series" in the Product's digital delivery. For the same reason you may not use the "Aweber integration" inside the Package in DELAVO. Why is that?

Because since the order is placed via JVZoo and JVZoo allows you to use an autoresponder, there is no need to use any autoresponding DELAVO functionality at all.

More on this can be found below where we explain how to edit the product inside JVZoo.

Inside JVZoo: Adding a product

Below you can find the real setup we used for that specific Product/Package in our JVZoo account.

Once you are ready to accept sales you select the "Allow Sales" radio button. You can display your product in JVZoo's marketplace (2) and in that case fill in the info required in the "JVZOO MARKETPLACE" section (13). However you are STRONGLY suggested NOT to include the product in JVZoo's marketplace until it has already created a sufficient amount of sales. You won't want to discourage affiliates by offering a product in the marketplace with 0 or less than 10 orders.

Since the purpose of this tutorial is not to teach you in details how to create a product in JVZoo we'll not stand on the self explanatory options, like the Currency for example.

You need to add a price and make sure to match the price you used inside DELAVO too, not for any other reasons but for matching the logistics between your JVZoo account and your DELAVO's data. Even if you use, say, a \$0 price inside your DELAVO JVZoo will use the price added inside its record (4) and NOT the price you added inside your DELAVO's Product.

Similarly the commission is controlled by JVZoo's record (5). If it's a subscription then you need to also check the "Subscription or Multiple payments" next to the commission's field so your JVZoo affiliates will be credited with the future payments too.

The subscription setup inside JVZoo (6) needs to MATCH WITH the setup inside DELAVO. JVZoo does not offer "never ending unless cancelled" Paypal subscription and for that reason if you want to offer access to a membership for as long the Paypal subscription is active you need to limit the months to 36 in "Number of payments" exactly as we did in the DELAVO Product's record.

You then define the support URL (7) and the URL of your sales letter (8) (9) which is where you will add the JVZoo order button.

As you may also know you can control where the customer goes AFTER the successful payment in Paypal (10). Now pay attention to this: The JVZoo customer can always reach the "delivery information" in his/her JVZoo account by visiting the JVZoo's customer portal at https://customer.jvzoo.com/portal/purchases. For that reason you can direct customers to any page you want after the order (10). That page's URL (10) can be an OTO and you can add a "No thanks" link near the end of that page.

Again for honoring your affiliates' efforts you will need to create another product in JVZoo for the OTO and add the OTO\s order button in the OTO's sales letter whose URL should be inserted as a "thank you" page (10) in the main JVZoo product. Consequently you need to tell your affiliates to apply for both products inside JVZoo (main product + OTO) so when/if your customer orders the OTO the main's offer affiliate should get the credit for the OTO too.

You may also define the "Guarantee" period (11) and deal with the mode of the affiliate applications (12).

The need NOT to use any autorespondering function in DELAVO is justified by the autorespondering functionality offered by JVZoo (14). The drawback of course is that you will not be able to send the DELAVO username & password via the autoresponder defined in JVZoo's product (14) however you

can add instructions in your DELAVO's Product which will guide your customers how to retrieve their login codes - as we did it in the real example above.

The core integration between your DELAVO and JVZoo takes place in the "EXTERNAL PROGRAM INTEGRATION" section. There you need to add the specific DELAVO URL (15) as given inside the Payment Option's record in your DELAVO (see screenshot above.)

Make sure to check the radio button "Use JVZIPN Output as Key Generation" (15) - that will eventually display your DELAVO thank you page URL to the JVZoo customer inside his/her customer portal (see below.)

Lastly copy the URL you will find in "Method #3 PayPal IPN Forwarding" (16) because you will need to add that URL inside your Paypal IPN section.

Click here to view the full screenshot.



In specific about the "Thank you" page

As you may know by now JVZoo offers two delivery methods:

- a protected download
- a thank you page

So when customers pay for your product via Paypal then they return to JVZoo to access their purchase by clicking on the "ACCESS YOUR PURCHASE" button that exists in each purchase's record.

If you check the "Protected Download" as a delivery method you will then be prompted by JVZoo to upload a file. And when customers click on the "ACCESS YOUR PURCHASE" button to download their purchase they will be delivered with that file.

Correspondigly if you check the "Thank You Page" as a delivery method then when customers click on the "ACCESS YOUR PURCHASE" button to download their purchase they will be delivered to the URL you will define in JVZoo (10 in the image below).

By using DELAVO your customers will see the URL of DELAVO's Thank you page - an example is displayed below ("What customer sees: Inside JVZoo")

However, you need to CHOOSE a "Delivery Method" in JVZoo's section too, since it's required by JVZoo's system.

Hence you have two options:

- 1. Either deliver a text file, or a PDF file or a zip file
- 2. OR insert the URL to a page on your server.

In both cases you can get the advantage of that "additional" resource in what ever way you want. For example, you can even deliver a PDF file with an upsell or an additional bonus. Or you can direct people to any page you want either be it an upsell or a page with instructions, or what ever.

You can even create a standard page like this one <u>http://delavo.com/wiki/?p=345</u> so to inform your customers how can they reach all of their purchases via your DELAVO system.

Del	livery Method:
\bigcirc	Protected Download 📔 💿 Thank You Page
	Pass parameters to Download Page. Learn how to protect your page
Tha	ank You / Download Page
	(10)
_	

Inside PayPal: IPN

Choose Profile/Instant Payment Notification (IPN) and add the URL you got from JVZoo.

This action should be performed <u>ONCE</u> and it will count for all products set up in your JVZoo account.

By doing so you just instruct Paypal to notify JVZoo's system for any orders placed and/or refunds and in return JVZoo will notiy DELAVO too.

NOTE: If you have already inserted the URL of your DELAVO as IPN's Notification URL you can replace it with the JVZoo's URL without a problem at all.

PayP	al'				
My Account	t Send Money	Request Money	Merchant Service	a Auction Tools	Products and Services
Overview /	Add Funds Withd	raw History F	esolution Center Re	ports Profile	
Instant Pay	ment Notificat	tion (IPN)			Back to My Profile
You have turne that page. For r	d on the IPN feature nore information on	e. You can view your using and troublesh	IPNs on the <u>IPN History</u> ooting this feature, read	<u>page</u> . If necessary, you more about <u>Instant Pay</u>	u can resend IPN messages from yment Notification (IPN).
To stop receivir	ng IPNs permanently	y, click Turn Off IPN.			
Current sett	ings				
	Notification URL	http://www.jvzoo.c	om/ipn.php?uid=		
	Message delivery	Enabled			
		Edit settings	Turn Off IPN		

What customer sees: Inside JVZoo

As said a JVZoo customer can always reach his/her customer portal where s/he can check the "Access Your Purchase" section inside each purchase's record. The successful setup of our DELAVO - JVZoo - Paypal will result to the display of the DELAVO's "thank you" page URL inside the purchase's record as displayed in the screenshot below.

Access Your Purchase			
Product Name:	Turbo Syndicate		
For Support:	http://www.turbohelpdesk.com		
Special Instructions:	Below you will find special instructions and/or access codes for your purchase from the seller. If you have questions, contact the seller here: <u>http://www.turbohelpdesk.com</u> <u>http://use-sell.com/2</u>		
Your Purchase:	ACCESS YOUR PURCHASE		

What customer sees: Inside DELAVO

When the customer clicks on the DELAVO's "thank you" page URL inside the JVZoo purchase's record s/he is then directed to DELAVO for the delivery of what we have included in the Product's delivery section inside DELAVO.

FOR ADVANCED USERS: As you can see in the screenshot below we display ONLY the text included in the "Instructions" inside the DELAVO Product's record. We did that by customizing the "thank you" page in the corresponding Package inside DELAVO so to display only the "Instructions" and not any membership's URLs. If you do not edit that template then the URLs of the memberships will also be displayed along with the username and password of the customer - depending how you setup the display in the memberships' records inside DELAVO.

Step 1 Step 2 Step 3				
DELIVERY				
Thank you for your order!				
If this is your first order with our DELAVO system please do the following:				
 Go at <u>http://use-sell.com/2</u> Use the password reminder facility to retrieve your password. Insert the email address you used when purchasing this product. 				
That's it.				
With your email address as the username and your password you can then login at				
http://brotherhoods.com/enter/TurboSyndicate				
Billing Support: <u>www.TurboHelpdesk.com</u>				

Questions?

The purpose of this specific tutorial is to FULLY clarify the DELAVO functionality we delt with. If you still have questions or something is not clear then you can help us to make this tutorial better. Just go at <u>http://turbocommunity.com</u> and post your questions, suggestions, ideas. etc.